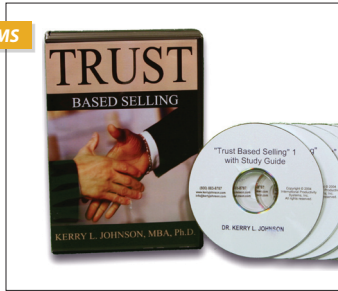


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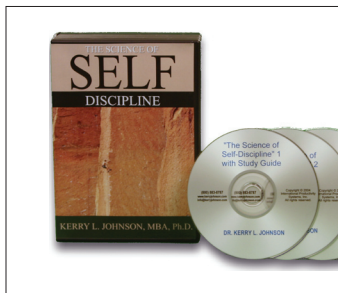
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AUDIO PROGRAMS



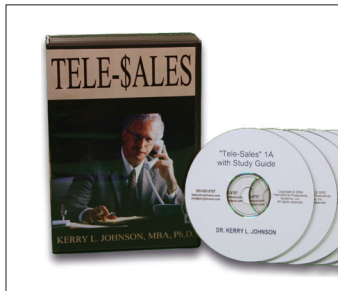
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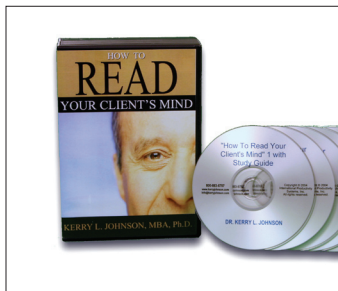
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If you had more self-discipline, could you increase your income? In this program, you'll discover breakthrough techniques which will help you achieve your dreams. You'll learn to use skills like chunking, reframing limitations, making self-discipline automatic, and turning painful procrastination into productive pleasure. Already a mega-best seller, this program is the finest ever produced on giving you more self-discipline. *Six CD's audio plus a 16-page reference guide and discomfort testing dots.....*



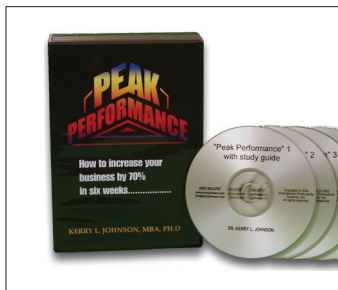
**TELE-SALES: HOW TO GET BUSINESS ON THE TELEPHONE**

This album will make your telephone a profit center. Some of the skills you'll learn are (1) the 3 best closes to use on the phone; (2) how to book appointments; (3) what to say when someone says "I'm not interested"; (4) how to avoid telephone tag; (5) how to get your calls returned; and (6) how to beat "call reluctance." *Eight CD's audio , tele-sales scripts, plus workbook.....*



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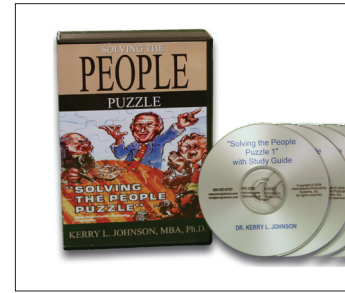
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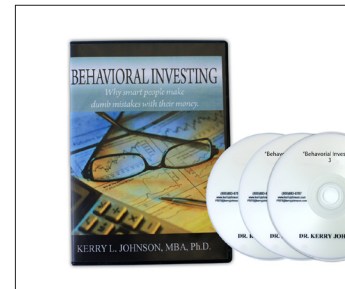
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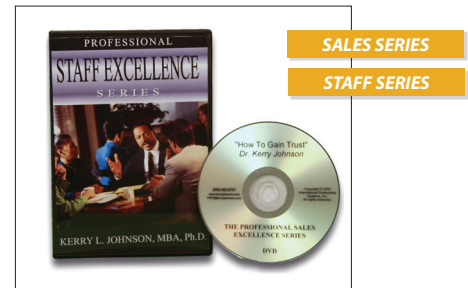
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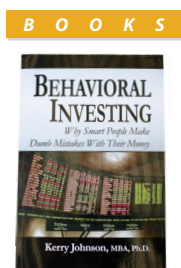
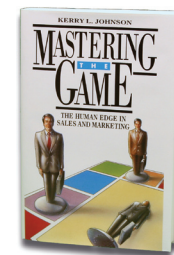
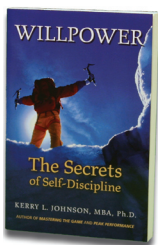
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